



# EDGAR COUNTY — BANK —

[www.edgarcountybank.com](http://www.edgarcountybank.com)

## PARIS

177 W. Wood Street  
P.O. Box 400  
Paris, IL 61944  
217.465.4154

## BROCTON

301 W. 3rd Street  
P.O. Box 122  
Brocton, IL 61917  
217.385.2396

## KANSAS

101 S. Front Street  
P.O. Box 200  
Kansas, IL 61933  
217.948.5191

## ASHMORE

10 W. Ashmore St.  
P.O. Box 198  
Ashmore, IL 61912  
217.349.8939



# PROSPECT — BANK —

A DIVISION OF EDGAR COUNTY BANK & TRUST CO.

[www.theprospectbank.com](http://www.theprospectbank.com)

## CHAMPAIGN

1601 S. Prospect Avenue  
Champaign, IL 61820  
217.352.0077

## GILMAN

209 S. Crescent Street  
P.O. Box 8  
Gilman, IL 60938  
815.265.7264

## WATSEKA

141 Veterans Parkway  
P.O. Box 278  
Watseka, IL 60970  
815.432.6445

# AGRICULTURAL SERVICES



# EDGAR COUNTY — BANK —

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Paris • Brocton • Kansas • Ashmore



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Champaign • Gilman • Watseka



MEMBER FDIC

## Increasing Farmland PROFITABILITY

Our Agricultural Service team is your partner in farm management. By maintaining our institution's values of professionalism and unparalleled customer service, we provide the resources necessary to make your farmland a profitable investment for you.

### **OUR PROMISE TO EACH FARM OWNER:**

- Representing the owner's interest in meeting their farm management goals and objectives.
- Reaching the highest level of return, while maintaining the asset, and decreasing loss.
- Assisting owners with the concepts of soil conservation and the overall maintenance of their farm.
- Providing administrative assistance including accounting, record keeping, and compliance with government programs.

As professionals, we will work with you to ensure we are meeting your goals. When you choose us as your partner, you can rely on our close personal attention to your needs. Let us assist you in maintaining your land as a valuable resource for many years to come.

## Edgar County/Prospect Bank FARM MANAGEMENT

One of the greatest benefits we can provide is our extensive knowledge of the agricultural climate. By choosing us to manage your farmland, you will not only be assured the day-to-day needs are taken care of, but also feel confident you have a partner who is looking to the future.

### **As your farm manager, our responsibilities would include:**

- Develop both annual and long-term plans for crop rotation, fertilizer and pest control.
- Select and negotiate leases with farm tenant.
- Supervise farm operations with field visits and review of farm records.
- Collect rent and other income.
- Pay expenses relating to the farm operation.
- Negotiate with agriculture suppliers using combined buying power.
- Evaluate and participate in USDA and conservation programs.
- Furnish statements and annual analysis of farm income and expenses.
- Provide annual farm summary for tax return preparation.
- Market crops.
- Oversee construction or improvement projects.
- Assist landowners in implementing estate planning.
- Provide an unbiased overview of your farm.

**To learn more about our Agricultural Services, contact our Farm Department at 1-877-465-4154 or see a Customer Service Representative today.**